

The Gilcrease Museum Management Trust

Independent Auditor's Report and Financial Statements

June 30, 2023 and 2022

The Gilcrease Museum Management Trust

June 30, 2023 and 2022

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Independent Auditor's Report

Board of Trustees
The University of Tulsa
Tulsa, Oklahoma

Opinion

We have audited the financial statements of The Gilcrease Museum Management Trust (the Trust), which comprise the statements of financial position as of June 30, 2023 and 2022 and the related statements of activities, functional expenses, and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as of June 30, 2023 and 2022 and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are required to be independent of the Trust and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Trust's ability to continue as a going concern within one year after the date that these financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a

material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Trust's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

FORVIS, LLP

Tulsa, Oklahoma
October 30, 2023

The Gilcrease Museum Management Trust

Statements of Financial Position

June 30, 2023 and 2022

Assets

	<u>2023</u>	<u>2022</u>
Current Assets		
Equity in pooled cash	\$ 30,163,907	\$ 25,262,662
Inventories	27,648	27,862
Prepaid expenses and deferred charges	34,564	22,316
Contributions receivable, net – current	<u>5,203,984</u>	<u>3,215,316</u>
Total current assets	35,430,103	28,528,156
Contributions receivable, net	11,961,069	6,954,623
Investments	33,921,726	33,031,694
Beneficial interest in funds held by others	71,097	65,667
Right-of-use asset – leases	2,238	5,198
Equipment, net	<u>101,894</u>	<u>126,767</u>
Total assets	<u><u>\$ 81,488,127</u></u>	<u><u>\$ 68,712,105</u></u>

Liabilities and Net Assets

Current Liabilities		
Accounts and deposits payable	\$ 123,333	\$ 121,339
Accrued expenses	195,647	150,203
Deferred revenue	2,485	-
Operating lease liability – current	2,238	2,973
Postretirement benefit obligation – current	<u>14,009</u>	<u>18,489</u>
Total current liabilities	337,712	293,004
Operating lease liability	-	2,224
Postretirement benefit obligation	<u>124,273</u>	<u>157,519</u>
Total liabilities	<u>461,985</u>	<u>452,747</u>
Net Assets		
Without donor restrictions	6,396,793	6,171,619
With donor restrictions	<u>74,629,349</u>	<u>62,087,739</u>
Total net assets	<u>81,026,142</u>	<u>68,259,358</u>
Total liabilities and net assets	<u><u>\$ 81,488,127</u></u>	<u><u>\$ 68,712,105</u></u>

The Gilcrease Museum Management Trust
Statements of Activities
Years Ended June 30, 2023 and 2022

	2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, Gains, and Other Support			
Gifts, grants, and pledges	\$ 790,993	\$ 3,230,546	\$ 4,021,539
Contributions of nonfinancial assets	415,418	-	415,418
Management fee from the City	3,462,520	-	3,462,520
Sales and services of educational departments and public services	44,334	-	44,334
Museum shop sales	48,732	-	48,732
Research services and sponsored projects	244,480	-	244,480
Endowment income, net of fees	18,434	1,636,023	1,654,457
Nonendowment income	5,451	58,072	63,523
Other	521	-	521
	<u>5,030,883</u>	<u>4,924,641</u>	<u>9,955,524</u>
Net assets released from restrictions	<u>1,107,276</u>	<u>(1,107,276)</u>	<u>-</u>
Total revenues, gains, and other support	<u>6,138,159</u>	<u>3,817,365</u>	<u>9,955,524</u>
Expenses			
Museum operations	523,416	-	523,416
Curatorial	763,390	-	763,390
Visitor services	648,057	-	648,057
Programs	137,700	-	137,700
Special exhibitions	414,133	-	414,133
Museum shop	154,335	-	154,335
Administrative	1,899,437	-	1,899,437
Development	435,777	-	435,777
Marketing	188,295	-	188,295
Collection management	423,429	-	423,429
Other	288,148	-	288,148
	<u>5,876,117</u>	<u>-</u>	<u>5,876,117</u>
Total expenses	<u>5,876,117</u>	<u>-</u>	<u>5,876,117</u>
Operating Income	<u>262,042</u>	<u>3,817,365</u>	<u>4,079,407</u>
Nonoperating Activities			
Net endowment loss in excess of income designated for operations	(36,868)	(1,509,677)	(1,546,545)
Gifts for capital acquisitions and endowments	-	10,273,587	10,273,587
Collection items purchased not capitalized	-	(45,095)	(45,095)
Increase in fair value of beneficial interest in funds held by others	-	5,430	5,430
	<u>(36,868)</u>	<u>8,724,245</u>	<u>8,687,377</u>
Total nonoperating activities	<u>(36,868)</u>	<u>8,724,245</u>	<u>8,687,377</u>
Change in Net Assets	<u>225,174</u>	<u>12,541,610</u>	<u>12,766,784</u>
Net Assets, Beginning of Year	<u>6,171,619</u>	<u>62,087,739</u>	<u>68,259,358</u>
Net Assets, End of Year	<u>\$ 6,396,793</u>	<u>\$ 74,629,349</u>	<u>\$ 81,026,142</u>

See Notes to Financial Statements

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, Gains, and Other Support			
Gifts, grants, and pledges	\$ 606,117	\$ 651,385	\$ 1,257,502
Contribution from the University	2,051	-	2,051
Contributions of nonfinancial assets	420,676	-	420,676
Management fee from the City	3,236,000	-	3,236,000
Sales and services of educational departments and public services	45,233	-	45,233
Museum shop sales	87,630	-	87,630
Research services and sponsored projects	348,832	-	348,832
Endowment income, net of fees	745,849	622,113	1,367,962
Nonendowment income	364	22,585	22,949
	<u>5,492,752</u>	<u>1,296,083</u>	<u>6,788,835</u>
Net assets released from restrictions	<u>1,640,884</u>	<u>(1,640,884)</u>	<u>-</u>
Total revenues, gains, and other support	<u>7,133,636</u>	<u>(344,801)</u>	<u>6,788,835</u>
Expenses			
Museum operations	1,028,728	-	1,028,728
Curatorial	754,192	-	754,192
Visitor services	577,407	-	577,407
Programs	48,237	-	48,237
Special exhibitions	427,636	-	427,636
Museum shop	228,666	-	228,666
Administrative	1,561,466	-	1,561,466
Development	399,826	-	399,826
Marketing	91,301	-	91,301
Collection management	604,248	-	604,248
Other	298,171	-	298,171
	<u>6,019,878</u>	<u>-</u>	<u>6,019,878</u>
Total expenses	<u>6,019,878</u>	<u>-</u>	<u>6,019,878</u>
Operating Income (Loss)	<u>1,113,758</u>	<u>(344,801)</u>	<u>768,957</u>
Nonoperating Activities			
Net endowment loss in excess of income designated for operations	(108,568)	(1,360,842)	(1,469,410)
Gifts for capital acquisitions and endowments	-	10,477,186	10,477,186
Collection items purchased not capitalized	(450)	-	(450)
Decrease in fair value of beneficial interest in funds held by others	-	(4,080)	(4,080)
	<u>(109,018)</u>	<u>9,112,264</u>	<u>9,003,246</u>
Total nonoperating activities	<u>(109,018)</u>	<u>9,112,264</u>	<u>9,003,246</u>
Change in Net Assets	<u>1,004,740</u>	<u>8,767,463</u>	<u>9,772,203</u>
Net Assets, Beginning of Year	<u>5,166,879</u>	<u>53,320,276</u>	<u>58,487,155</u>
Net Assets, End of Year	<u>\$ 6,171,619</u>	<u>\$ 62,087,739</u>	<u>\$ 68,259,358</u>

The Gilcrease Museum Management Trust

Statements of Functional Expenses

Years Ended June 30, 2023 and 2022

	Museum Operations	Curatorial	Visitor Services	Programs	Special Exhibitions	Museum Shop	Administrative	Development	Marketing	Collection Management	Other	Total
2023												
Salaries and wages	\$ 65,365	\$ 388,624	\$ 354,627	\$ 6,950	\$ 166,974	\$ 95,331	\$ 1,391,140	\$ 248,169	\$ 64,372	\$ 252,686	\$ 155,963	\$ 3,190,201
Other benefits	19,048	113,718	102,180	-	45,905	18,709	288,405	69,436	18,580	71,240	36,757	783,978
Other professional services	285,582	237,154	185,111	50,773	132,155	978	54,911	34,031	56,460	66,921	70,029	1,174,105
Depreciation	-	-	-	-	-	-	36,105	-	-	-	-	36,105
Supplies and other expenses	153,421	23,894	6,139	79,977	69,099	39,317	128,876	84,141	48,883	32,582	25,399	691,728
Total	<u>\$ 523,416</u>	<u>\$ 763,390</u>	<u>\$ 648,057</u>	<u>\$ 137,700</u>	<u>\$ 414,133</u>	<u>\$ 154,335</u>	<u>\$ 1,899,437</u>	<u>\$ 435,777</u>	<u>\$ 188,295</u>	<u>\$ 423,429</u>	<u>\$ 288,148</u>	<u>\$ 5,876,117</u>
2022												
Salaries and wages	\$ 327,304	\$ 511,003	\$ 383,239	\$ 1,937	\$ 179,973	\$ 103,587	\$ 815,375	\$ 250,575	\$ -	\$ 437,507	\$ 168,357	\$ 3,178,857
Other benefits	75,117	143,163	108,225	250	27,619	28,053	224,163	70,649	-	111,964	40,159	829,362
Other professional services	289,413	72,415	75,614	6,648	95,651	431	374,572	13,968	61,723	29,252	50,846	1,070,533
Depreciation	-	-	-	-	-	-	46,823	-	-	-	-	46,823
Supplies and other expenses	336,894	27,611	10,329	39,402	124,393	96,595	100,533	64,634	29,578	25,525	38,809	894,303
Total	<u>\$ 1,028,728</u>	<u>\$ 754,192</u>	<u>\$ 577,407</u>	<u>\$ 48,237</u>	<u>\$ 427,636</u>	<u>\$ 228,666</u>	<u>\$ 1,561,466</u>	<u>\$ 399,826</u>	<u>\$ 91,301</u>	<u>\$ 604,248</u>	<u>\$ 298,171</u>	<u>\$ 6,019,878</u>

The Gilcrease Museum Management Trust
Statements of Cash Flows
Years Ended June 30, 2023 and 2022

	2023	2022
Operating Activities		
Change in net assets	\$ 12,766,784	\$ 9,772,203
Items not requiring (providing) operating cash flows		
Depreciation	36,105	46,823
Change in allowance for doubtful accounts and amortized discount	(911,452)	265,779
Net realized and unrealized (gains) losses on investments	(107,912)	101,448
Change in beneficial interest in funds held by others	(5,430)	4,080
Contributions received of or for capital acquisition	(9,782,012)	(8,575,434)
Contributions and pledges received for endowment	(491,575)	(1,901,752)
Collection items purchased not capitalized	45,095	-
Changes in operating assets and liabilities		
Contributions receivable	810,015	(2,237,432)
Inventories	214	70,249
Prepaid expenses and deferred charges	(12,248)	35,404
Accounts and deposits payable	1,995	31,745
Accrued expenses	45,444	316
Deferred revenue	2,485	(4,250)
Postretirement benefit obligation	(37,726)	(30,019)
Net cash used in operating activities	<u>2,359,782</u>	<u>(2,420,840)</u>
Investing Activities		
Proceeds from sale of investments	1,571,159	2,639,758
Purchases of investments	(2,353,279)	(3,229,627)
Purchases of equipment	(11,232)	-
Collection items purchased not capitalized	(45,095)	-
Net cash used in investing activities	<u>(838,447)</u>	<u>(589,869)</u>
Financing Activities		
Contributions received for capital acquisition	943,333	8,575,434
Contributions received for endowment	2,436,577	1,982,444
Net cash provided by financing activities	<u>3,379,910</u>	<u>10,557,878</u>
Increase in Equity in Pooled Cash	4,901,245	7,547,169
Equity in Pooled Cash, Beginning of Year	<u>25,262,662</u>	<u>17,715,493</u>
Equity in Pooled Cash, End of Year	<u><u>\$ 30,163,907</u></u>	<u><u>\$ 25,262,662</u></u>

The Gilcrease Museum Management Trust

Notes to Financial Statements

June 30, 2023 and 2022

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

The Gilcrease Museum Management Trust (the Trust) was created on February 12, 2008 for the purpose of providing a source of funds, both operating and endowment, that will ensure the continued maintenance, operation, expansion, and existence of the Gilcrease Museum (the Museum). The University of Tulsa (the University), as the trustee of the Trust, entered into a Management Agreement (the Agreement) commencing July 1, 2008 with the City of Tulsa (the City) and the Board of Trustees of the Thomas Gilcrease Institute of American History and Art to manage and operate the Museum for the benefit of the City and to center the Museum with the University's academic mission and scholarly programs. The Agreement terminates June 30, 2028 and will be automatically extended for an additional consecutive 10-year period unless it is terminated in writing by either party. The accounts of the Trust are included as part of the University's consolidated financial statements due to the University's control and economic interest in the Trust. In order to accommodate the construction of a new museum, the Museum closed on July 4, 2021 and will remain closed until the construction of the re-imagined museum is complete.

Basis of Financial Statements

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets are classified based on the existence or absence of donor-imposed restrictions as follows:

Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

With Donor Restrictions – Net assets with donor restrictions are subject to donor restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Generally, the donors of these assets permit the Trust to use all or part of the income earned on related investments for general or specific purposes. Such net assets also include the Trust's beneficial interests in irrevocable agreements held by others.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

The Gilcrease Museum Management Trust

Notes to Financial Statements

June 30, 2023 and 2022

Operating Income (Loss)

The operating income (loss) reflected in the accompanying statements of activities excludes collection items purchased but not capitalized, endowment gains (losses) in excess of income designated for operations, changes in the fair value of beneficial interest in funds held by others, and gifts for capital acquisitions and endowments.

Collections

Pursuant to the terms of the Agreement, works of art in the Museum's collection are the property of the City, including works of art acquired during the term of the Agreement, whether by purchase, gift, bequest, or donation directly to the Museum, the City, or the University for the benefit of the Museum. If the University acquires artwork for the benefit of the Museum, it must transfer its title and interest in the artwork to the City. As such, collection items are not recognized as assets on the accompanying statements of financial position. Purchases of collection items are recorded as decreases in net assets without donor restrictions in the year in which the items are acquired or in net assets with donor restrictions if the assets used to purchase the items are restricted by donors. Contributed collection items are not reflected on the accompanying financial statements. Nothing in the Agreement prevents the University from soliciting, purchasing, or receiving donations of works of art for the University's own collections.

Equity in Pooled Cash

The Trust participates in a cash management pool with the University. The University's cash and cash equivalents are deposited in various financial institutions. The Trust's interest in the pool is shown as equity in pooled cash on the accompanying statements of financial position.

Cash and Cash Equivalents

The Trust considers all liquid investments with original maturities of three months or less to be cash equivalents. Uninvested cash and cash equivalents included in investment accounts, including endowment accounts, are not considered to be cash and cash equivalents.

Inventories

The museum shop merchandise is stated at the lower of cost or net realizable value on the first-in, first-out basis.

Contributions and Contributions Receivable

Contributions are initially recorded at fair value. Unconditional promises to give are recorded net of an allowance for doubtful receivables estimated based on such factors as prior collections history, types of contributions, and the nature of the fundraising activity. Amounts due in more than one year are recorded at net realizable discounted cash flow using an appropriate discount rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue. Gifts and investment income that are originally restricted by the donor and

The Gilcrease Museum Management Trust

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June 30, 2023 and 2022

for which the restriction is met in the same time period are recorded as revenue and net assets without donor restrictions.

Gifts of land, buildings, equipment, and other long-lived assets are recorded at their estimated fair value on the date of the gift and reported as support without donor restrictions unless explicit donor stipulations specify how or how long the donated assets must be used, in which case the gift is reported as donor-restricted support.

Conditional promises to give are recorded when the gift becomes unconditional, *i.e.*, the donor-imposed barrier is met.

Investments

The Trust's investments in common stocks and mutual funds with readily determinable fair values and investments in debt securities, including corporate obligations, commercial paper, and U.S. Treasury obligations, are reported at fair value in the accompanying statements of financial position. Nonmarketable investments in hedge funds are recorded at net asset value (NAV), as a practical expedient, to determine fair value of the investments. The investment in pooled funds is recorded at NAV to determine the fair value of the investments. Other investments are reported at amounts that are not materially different from their fair value.

The Trust's investments are exposed to various risks, such as fluctuating interest rates, credit quality, and overall market volatility and uncertainty regarding the time required to realize returns from alternative investments that are not traded in public markets. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying statements of activities. Significant fluctuations in fair values could occur from year to year, and the amounts the Trust will ultimately realize could differ materially.

Income and gains or losses on investments are generally reported as follows:

- Increases in net assets with donor restrictions if the terms of the gift that gave rise to the investment or applicable law require income and gains or losses be added to the principal of a permanent endowment
- Increases in net assets with donor restrictions if the terms of the gift or applicable law impose restrictions on the use of the income
- Increases in net assets without donor restrictions in all other cases

Beneficial Interest in Funds Held by Others

Beneficial interest in funds held by others represents amounts held for the beneficial interest of the Trust under irrevocable perpetual agreements between donors and third-party trustees or agents. The Trust's interest is recorded at the fair value of the net assets of the funds held by others, with net increases or decreases in net assets being reported as changes to net assets with donor

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Notes to Financial Statements

June 30, 2023 and 2022

restrictions. The amounts the Trust will ultimately realize could differ materially, and significant fluctuations in fair values could occur from year to year.

Equipment

Equipment is stated at cost less accumulated depreciation or, if received as a gift, at fair value or appraised value on the date received less accumulated depreciation. Depreciation is recognized on a straight-line basis over the estimated useful lives of the equipment (5 to 20 years). Equipment was valued at \$605,858 and \$610,576 and accumulated depreciation was \$503,964 and \$483,809 at June 30, 2023 and 2022, respectively. Depreciation expense was \$36,105 and \$46,823 for the years ended June 30, 2023 and 2022, respectively.

Pursuant to the Agreement, the City owns the Museum's building and property and is responsible for structural maintenance, improvements, and repairs in excess of \$5,000 to the Museum's property during the contract term.

Contributed Services

Contributed services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated. The Trust received contributed services from the University of \$415,418 and \$420,676 for the years ended June 30, 2023 and 2022, respectively. The contributed services are based on costs incurred by the University that are allocated based on budgeted expenses.

Expenses and Other Activity

Expenses are reported as decreases in net assets without donor restrictions. Net assets with donor restrictions for which donor-imposed conditions are met are reclassified to net assets without donor restrictions and reported as net assets released from restrictions. Net assets released from restrictions represent satisfaction of purpose restrictions or passage of the stipulated time period on expenditures made pursuant to donor specifications.

The costs of providing the various programs and supporting activities of the Trust have been summarized on a functional basis in the accompanying statements of activities. The accompanying statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated based on total personnel costs or other systematic bases.

Advertising Costs

Advertising costs are expensed as incurred and are included within expenses on the accompanying statements of activities. For the years ended June 30, 2023 and 2022, advertising costs were \$24,508 and \$22,440, respectively.

The Gilcrease Museum Management Trust

Notes to Financial Statements

June 30, 2023 and 2022

Income Taxes

The Trust is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (the Code) and has been determined not to be a private foundation under Section 509(a) of the Code. As a result, as long as the Trust maintains its tax exemption, it will not be subject to income tax.

Revision

An immaterial revision has been made to *Note 9* to correct the classification of \$65,667 of funds held by others from operating to perpetual within net assets with donor restrictions. This revision did not have any impact on the financial statements.

Subsequent Events

Subsequent events have been evaluated through October 30, 2023, which is the date the financial statements were available to be issued.

Note 2: Contributions Receivable

Contributions receivable at June 30 consisted of the following:

	2023			2022		
	Less than 1 Year	1–5 Years	More than 5 Years	Less than 1 Year	1–5 Years	More than 5 Years
Unconditional promises	\$ 5,564,494	\$ 13,412,792	\$ 846,000	\$ 3,468,124	\$ 8,244,596	\$ 204,000
Less unamortized discount and allowance for doubtful accounts	(360,510)	(2,071,145)	(226,578)	(252,808)	(1,427,810)	(66,163)
	<u>\$ 5,203,984</u>	<u>\$ 11,341,647</u>	<u>\$ 619,422</u>	<u>\$ 3,215,316</u>	<u>\$ 6,816,786</u>	<u>\$ 137,837</u>

Noncurrent contributions receivable are due in varying amounts and dates through fiscal year 2032. Contributions that are expected to be received in more than one year have been discounted to estimated present value using a rate of 4% and 5% for the years ended June 30, 2023 and 2022, respectively.

At June 30, 2023, four donors made up approximately 61% of contributions receivable. At June 30, 2022, three donors made up approximately 54% of contributions receivable.

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Notes to Financial Statements

June 30, 2023 and 2022

Note 3: Investments, Funds Held by Others, and Endowment Assets

At June 30, the fair value of endowment assets, including beneficial interest in funds held by others for the Trust's benefit, consisted of the following:

	2023	2022
Investments	\$ 33,921,726	\$ 33,031,694
Contributions receivable	3,283,054	5,228,056
Beneficial interest in funds held by others	71,097	65,667
	<u>\$ 37,275,877</u>	<u>\$ 38,325,417</u>

Endowment investments include perpetual endowments and gifts, gains, and term endowments included in net assets with donor restrictions.

The Trust's endowment consists of 10 donor-restricted individual funds established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Upon termination of the Trust, a portion of the endowment may not revert to the University.

Endowment investments not transferred to the Trust from the Gilcrease Museum Endowment Trust are commingled with the University's endowment funds. The Trust has not adopted an investment or spending policy and is currently operating under the University's policies, as described below. Endowment investments transferred from the Gilcrease Museum Endowment Trust, having a fair value of \$148,029 and \$142,124 at June 30, 2023 and 2022, respectively, are maintained separately from the University's endowment investments. The Trust receives quarterly distributions of interest and dividends from these funds.

Interpretation of Relevant Laws

The Trust interprets the *Uniform Prudent Management of Institutional Funds Act of 2006* (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Trust classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time-restricted until the governing body appropriates such amounts for expenditures. Most of these net assets are also subject to purpose restrictions that must be met before being reclassified as net assets without donor restrictions.

In accordance with UPMIFA, the Trust considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Trust and the donor-restricted endowment fund

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- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Trust
- 7) The investment policies of the Trust

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Trust to retain as a fund of perpetual duration. There were no material deficiencies of this nature at June 30, 2023 and 2022.

In accordance with the terms of donor gift instruments, the Trust is permitted to reduce the balance of several restricted endowments below the original amount of the gift. Subsequent investment gains are then used to restore the balance up to the fair value of the original amount of the gift.

Strategies Employed for Achieving Objectives

Certain of the Trust's external investment managers are authorized to use specified derivative financial instruments in managing the assets under their control, subject to restrictions and limitations adopted by the University's Board of Trustees. From time to time, the managers may enter into forward currency contracts to hedge currency exchange risk on investments in foreign securities and other future contracts to adjust asset allocation for a more efficient portfolio. The managers settle these contracts on a net basis and, accordingly, the cash requirements are substantially less than the contract amounts. Changes in the fair value of the derivative contracts are included in investment income and are not significant for the years ended June 30, 2023 and 2022.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Trust's spending policy has two components. The first component uses the previous year's spending rate and adjusts it for inflation, which is defined as the previous calendar year's Consumer Price Index increase plus 1%. This component is 70% of the calculation. The second component uses the average endowment market value as of September 30 and December 31 of the preceding year and multiplies the result by a fixed percentage. This percentage was 5% for the years ended June 30, 2023 and 2022. The second component is the remaining 30% of the calculation.

In establishing this policy, the Trust considered the long-term expected return on its endowment. Accordingly, over the long term, the Trust expects the current spending policy to allow its endowment to grow at or near the inflation rate, as represented by the Consumer Price Index, before the effect of new gifts. This is consistent with the Trust's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts.

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The annual withdrawal includes amounts for operations and amounts utilized in accordance with the terms of donor-restricted endowments.

The composition of endowment net assets by type of fund as of June 30 was as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
2023			
Pure endowment funds	\$ -	\$ 36,997,883	\$ 36,997,883
Quasi-endowment funds	-	58,868	58,868
Term endowment funds	-	148,029	148,029
Beneficial interest in funds held by others	-	71,097	71,097
	<u>\$ -</u>	<u>\$ 37,275,877</u>	<u>\$ 37,275,877</u>
2022			
Pure endowment funds	\$ -	\$ 38,055,881	\$ 38,055,881
Quasi-endowment funds	-	61,745	61,745
Term endowment funds	-	142,124	142,124
Beneficial interest in funds held by others	-	65,667	65,667
	<u>\$ -</u>	<u>\$ 38,325,417</u>	<u>\$ 38,325,417</u>

Quasi-endowment funds include donor-restricted contributions that have been designated by the Board of Trustees as endowment net assets.

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Changes in endowment net assets for the years ended June 30, 2023 and 2022 were:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, July 1, 2021	\$ -	\$ 37,921,768	\$ 37,921,768
Investment return			
Change in beneficial interest in funds held by others	-	(4,080)	(4,080)
Net realized and unrealized appreciation (depreciation) and other investment return	<u>717,737</u>	<u>(819,185)</u>	<u>(101,448)</u>
Total investment return	<u>717,737</u>	<u>(823,265)</u>	<u>(105,528)</u>
Contributions	<u>-</u>	<u>1,901,752</u>	<u>1,901,752</u>
Change in donor restrictions	<u>-</u>	<u>(24,614)</u>	<u>(24,614)</u>
Use of endowment assets for expenditures			
Annual transfer for operations	<u>(717,737)</u>	<u>(650,224)</u>	<u>(1,367,961)</u>
Endowment net assets, June 30, 2022	<u>-</u>	<u>38,325,417</u>	<u>38,325,417</u>
Investment return			
Change in beneficial interest in funds held by others	-	5,430	5,430
Net realized and unrealized appreciation (depreciation) and other investment return	<u>(18,434)</u>	<u>126,346</u>	<u>107,912</u>
Total investment return	<u>(18,434)</u>	<u>131,776</u>	<u>113,342</u>
Contributions	<u>-</u>	<u>491,575</u>	<u>491,575</u>
Use of endowment assets for expenditures			
Annual transfer for operations	<u>18,434</u>	<u>(1,673,777)</u>	<u>(1,655,343)</u>
Endowment net assets, June 30, 2023	<u>\$ -</u>	<u>\$ 37,275,877</u>	<u>\$ 37,275,877</u>

Beneficial interest in funds held by others are resources that are neither in the possession of, nor under the control of, the Trust. They are held and administered by external fiscal trust agents with the income distributed to the Trust according to the terms of the gift instruments. Only the

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distributions from these funds are expendable. The Trust received no distributions during the years ended June 30, 2023 and 2022.

Note 4: Fair Value of Assets

Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets
- Level 3** Unobservable inputs supported by little or no market activity and significant to the fair value of the assets

Recurring Measurements

The following tables present the Trust's assets that are measured at fair value on a recurring basis for each hierarchy level as of June 30:

	Total	Fair Value Measurements			Redemption or Liquidation	Days' Notice
		Level 1	Level 2	Level 3		
2023						
Cash and cash equivalents	\$ 8,524	\$ 8,524	\$ -	\$ -	N/A	N/A
Fixed income	36,420	36,420	-	-	N/A	N/A
Equities	90,248	90,248	-	-	N/A	N/A
Multistrategy hedge funds measured at NAV (A)	12,836	-	-	-	Monthly	90
Investment in pooled funds	33,773,698	-	-	33,773,698	N/A	N/A
Total investments	<u>\$ 33,921,726</u>	<u>\$ 135,192</u>	<u>\$ -</u>	<u>\$ 33,773,698</u>		
Beneficial interest in funds held by others	<u>\$ 71,097</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 71,097</u>	N/A	N/A

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	Total	Fair Value Measurements			Redemption or Liquidation	Days' Notice
		Level 1	Level 2	Level 3		
2022						
Cash and cash equivalents	\$ 4,976	\$ 4,976	\$ -	\$ -	N/A	N/A
Fixed income	33,354	33,354	-	-	N/A	N/A
Equities	90,135	90,135	-	-	N/A	N/A
Multistrategy hedge funds measured at NAV (A)	13,659	-	-	-	Monthly	90
Investment in pooled funds	<u>32,889,570</u>	<u>-</u>	<u>-</u>	<u>32,889,570</u>	N/A	N/A
Total investments	<u>\$ 33,031,694</u>	<u>\$ 128,465</u>	<u>\$ -</u>	<u>\$ 32,889,570</u>		
Beneficial interest in funds held by others	<u>\$ 65,667</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 65,667</u>	N/A	N/A

(A) Certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying statements of financial position.

Alternative investments measured at NAV per share include:

- **Hedge Funds – Multistrategy** – This category includes investments made primarily through private investment funds. The private investment funds invest across multiple sectors, including long/short equity, long-biased equity, and credit. The private investment funds may employ leverage, sell securities short, purchase and sell options, and invest in futures contracts. Investors may redeem monthly with 90 days' notice.

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended June 30, 2023 and 2022.

Investments

Where quoted market prices are available in an active market, investments are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of investments with similar characteristics or independent asset-pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections, and cash flows. Such investments are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, investments are classified within Level 3 of the hierarchy.

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Investment in Pooled Funds

The pooled investments that are reflected at NAV are directed by the University and consist of various equity securities, fixed income securities, private equities, and hedge funds. Due to the nature of the valuation inputs, the investment in pooled funds is classified within Level 3 of the hierarchy.

Beneficial Interest in Funds Held by Others

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 3 of the hierarchy.

Note 5: Revenue from Contracts with Customers

Management Fee from the City

The Trust earns management fees from its contract with the City to manage the operations of the Museum. These fees are primarily earned ratably over time as the Trust provides the contracted monthly services. During the term of the Agreement, the City will pay the University an annual amount to partially offset a portion of the operating expenses to be incurred by the University in managing and operating the Museum. The City paid the University a management fee of approximately \$3,463,000 and \$3,236,000 for the years ended June 30, 2023 and 2022, respectively.

Sales and Services of Educational Departments and Public Services

Performance obligations are determined based on the nature of the goods or services provided by the Trust in accordance with the contract. Sales and services of educational departments and public services revenues relate mostly to admissions and other miscellaneous sales from the Museum. These revenues are recognized as sales occur or services are performed and the Trust does not believe it is required to provide additional goods or services related to that sale. Any other revenue for performance obligations satisfied over time is recognized ratably over the period based on time elapsed. The Trust believes this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation.

Museum Shop Sales

Museum shop sales relate to point-in-time sales from the museum gift shop. These revenues are recognized as sales occur as these goods were transferred at a point in time and the Trust does not believe it is required to provide additional goods or services related to that sale.

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Research Services and Sponsored Projects

The Trust receives sponsored research funding from various corporate and other private sources. The funding may represent a reciprocal transaction in exchange for an equivalent benefit in return, or it may be a nonreciprocal transaction in which the resources provided are for the benefit of the Trust, the funding organization's mission, or the public at large.

Revenues from exchange (reciprocal) transactions are recognized as performance obligations are satisfied, which in most cases are as related costs are incurred.

Revenues from nonexchange transactions (contributions) may be subject to conditions in the form of a barrier to entitlement or a refund of amounts paid (or a release from obligation to make future payments). Revenues from conditional nonexchange transactions are recognized when the barrier is satisfied. In addition, the Trust has elected the accounting policy that conditional contributions having donor stipulations that are satisfied in the period the gift is received are recorded as revenue without donor restrictions.

Transaction Price and Recognition

The Trust determines the transaction price based on standard charges for goods and services provided, reduced by discounts provided in accordance with the Trust's policy. The Trust determines its estimates of explicit price concessions based on its discount policies.

From time to time, the Trust will receive overpayments of customer balances resulting in amounts owed back to either the customers or third parties. These amounts are excluded from revenues and are recorded as liabilities until they are refunded. The Trust had no refund liabilities at June 30, 2023 and 2022.

Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to revenue in the period of the change. Subsequent changes that are determined to be the result of an adverse change in the customer's ability to pay are recorded as bad debt expense.

The Trust has determined that the nature, amount, timing, and uncertainty of revenue and cash flows are affected by the Trust's line of business that provided the service.

For the years ended June 30, 2023 and 2022, the Trust recognized revenue of \$3,707,000 and \$3,584,832, respectively, from goods and services that transfer to the customer over time and \$93,066 and \$132,863, respectively, from goods and services that transfer to the customer at a point in time.

Financing Component

The Trust has elected the practical expedient allowed under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 606-10-32-18 and does not adjust the promised amount of consideration from customers and third parties for the effects of a significant financing component due to the Trust's expectation that the period between the time the service is provided to a customer and the time the customer or a third-party payer pays for that service will be one year or less.

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However, the Trust does, in certain instances, enter into payment agreements with customers that allow payments in excess of one year. For those cases, the financing component is not deemed to be significant to the contract.

Contract Costs

The Trust has applied the practical expedient provided by FASB ASC 340-40-25-4, and all incremental customer contract acquisition costs are expensed as they are incurred, as the amortization period of the asset that the Trust otherwise would have recognized is one year or less in duration.

Note 6: Contributed Nonfinancial Assets

For the years ended June 30, contributed nonfinancial assets recognized within the accompanying statements of activities included:

	2023	2022
Contributed services	\$ 415,418	\$ 420,176
Other	-	500
	<u>\$ 415,418</u>	<u>\$ 420,676</u>

The nonfinancial assets listed above were recognized within revenue. Unless otherwise noted, contributed nonfinancial assets have donor-imposed restrictions. Contributed services do not have donor-imposed restrictions.

The following basis was used for valuing contributed items:

Contributed Items	Valuation Basis
Contributed services	The Trust is the beneficiary of contributed services by the University. Contributed services are an overhead allocation of salaries and other office expenses attributed to services provided by the University for the benefit of the Trust.

Note 7: Retirement Plans

Full-time staff are eligible after specified periods of employment to participate in a contributory retirement and annuity program provided through the University. The University and the Trust have no liability other than annual contributions. Annual contributions are based on a percentage of employee compensation. Individual contracts are issued under the program, and there is immediate vesting of both the Trust's and the employees' contributions. Effective September 2020, the Trust suspended its contributions to the plan. Effective July 1, 2022, the Trust reinstated its contributions to the plan based on a match of a certain level of employee contributions. Trust

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contributions to these programs were approximately \$68,700 and \$0 during the years ended June 30, 2023 and 2022, respectively.

Note 8: Postretirement Benefits

Museum employees participate in the University's postretirement benefit plan, which allows employees meeting age and service requirements to receive postretirement benefits in the form of insurance coverage for themselves and their dependents until they reach the age of 70. The postretirement benefit accrual of \$138,282 and \$176,008 represents an allocation based on museum employees' compensation to the University's total employees' compensation postretirement benefit cost as of June 30, 2023 and 2022, respectively. The following table sets forth the funded status of the postretirement benefit plan at June 30 based on the Museum's allocation of the University's total funded status:

	2023	2022
Accumulated postretirement benefit obligation		
Retirees	\$ 46,305	\$ 59,661
Fully eligible plan participants	20,450	29,052
Other active plan participants	71,527	87,295
	<u>138,282</u>	<u>176,008</u>
Accumulated postretirement benefit obligation	138,282	176,008
Plan assets, at fair value	<u>-</u>	<u>-</u>
Accumulated postretirement benefit obligation in excess of plan assets	138,282	176,008
Current portion of postretirement benefit accrual	<u>(14,009)</u>	<u>(18,489)</u>
Total long-term portion of postretirement benefit accrual	<u>\$ 124,273</u>	<u>\$ 157,519</u>

Postretirement benefit expense for the year ended June 30, 2023 was \$12,494 and included \$8,517 interest cost, \$10,540 amortization of prior service costs, and (\$6,563) of amortization of net gains. Postretirement benefit expense for the year ended June 30, 2022 was \$18,668 and included \$12,521 service cost, \$6,147 interest cost, and \$0 amortization of prior service costs.

For measurement purposes, a 7.5% annual rate of increase in the per capita cost of covered medical care benefits was assumed for the year ended June 30, 2023; the rate was assumed to decrease 0.25% per year to 4.5% for 2036 and remain at that level thereafter.

The weighted discount rate used in determining the accumulated postretirement benefit obligation was 5.34% and 4.77% for the years ended June 30, 2023 and 2022, respectively.

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Gross benefit payments, based on the Trust's allocation of the University's total expected future service, are expected to be paid as follows:

	Postretirement Benefits
2024	\$ 14,379
2025	\$ 14,530
2026	\$ 13,371
2027	\$ 12,755
2028	\$ 11,737
2029–2033	\$ 63,967

Contributions expected to be paid to the plan are consistent with the benefits above.

Note 9: Net Assets

Net Assets with Donor Restrictions

Net assets with donor restrictions at June 30 are restricted for the following purposes or periods:

	2023	2022
Restricted for time or purpose		
Capital construction	\$ 19,578,002	\$ 16,411,549
Operating	17,982,367	7,554,642
Perpetual	<u>37,068,980</u>	<u>38,121,548</u>
	<u><u>\$ 74,629,349</u></u>	<u><u>\$ 62,087,739</u></u>

Included in perpetual above are \$2,661,265 and \$3,324,144 of cumulative gains on pure endowments that can be appropriated into operations based on the spending policy in *Note 3*.

Net Assets Without Donor Restrictions

Net assets without donor restrictions were \$6,396,793 and \$6,171,619 at June 30, 2023 and 2022, respectively. There were no board-designated net assets at June 30, 2023 and 2022.

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Note 10: Liquidity and Availability

Financial assets available for general expenditure, without donor or other restrictions limiting their use, within one year of June 30, 2023 and 2022 comprise the following:

	2023	2022
Total financial assets	\$ 81,321,783	\$ 68,529,962
Externally imposed restrictions		
Beneficial interest in funds held by others	71,097	65,667
Endowment investments	33,921,726	33,031,694
Restricted for operating or capital expenditures	37,353,472	23,762,322
Contributions receivable	<u>3,283,054</u>	<u>5,228,056</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 6,692,434</u>	<u>\$ 6,442,223</u>

The Trust does not have a formal liquidity policy. However, the Trust forecasts and monitors its future cash flows on a monthly basis in order to ensure continued prudent levels of liquidity.

Note 11: Significant Estimates and Concentrations

Credit Risk

The Trust participates in a cash management pool with the University. The University has certain concentrations of credit risk with financial institutions in the form of uninsured cash, time deposits, and other short-term investments that typically may exceed FDIC limits.

For purposes of evaluating credit risk, the stability of financial institutions conducting business with the University is periodically reviewed, and management of the University believes that credit risk related to these balances is minimal.

Contribution Revenue

Approximately 38% of all contributions was received from two donors in 2023. Approximately 30% of all contributions was received from two donors in 2022.